

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 26.0 \ 280.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	46%	40%	18										
Evergreen	23%	4%	20 ³										
Maersk-SeaLand	15%	15%	32	\$4,700	\$275	\$40							\$5,015
Hanjin	15%	11%	17										
Hyundai	0%	13%	31										
NYK Line	0%	12%	19										
Average Container Rate													\$5,015

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 12.0 \ 58.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	83%	41%	14										
P&O Nedlloyd	17%	3%		\$3,500	\$275								\$3,775
Hatsu Marine Ltd.	1%	0%	15 ³										
NYK Line	0%	41%	21										
Hanjin	0%	7%	19										
Maersk-SeaLand	0%	3%	31	\$5,700	\$275	\$40							\$6,015
Average Container Rate													\$3,775

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 385.5 \ 2,248.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	27%	11%	19 ³										
NYK Line	17%	13%	16										
OOCL	14%	10%	10										
Hanjin	10%	16%	20										
Hyundai	8%	9%	17										
Hatsu Marine Ltd.	7%	3%	19										
Maersk-SeaLand	6%	17%	26	\$4,700	\$275	\$40							\$5,015
MOL	5%	4%	29	\$4,250	\$275	\$40							\$4,565
P&O Nedlloyd	5%	3%	21	\$3,425	\$275	\$40							\$3,750
APL	1%	4%	15	\$4,100	\$275	\$15							\$4,390
Hapag-Lloyd	1%	1%											
Average Container Rate													\$4,499

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 955.2 \ 2,634.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	31%	35%	12 ³										
P&O Nedlloyd	23%	12%	11	\$2,800	\$275								\$3,075
Yang Ming	13%	9%	13	\$4,400	\$275		4%						\$4,851
Hatsu Marine Ltd.	6%	7%	12 ³										
OOCL	6%	9%	12										
Hanjin	6%	6%	10										
NYK Line	5%	6%	10										
MOL	5%	3%	21	\$4,000	\$275	\$40							\$4,315
Maersk-SeaLand	2%	8%	21	\$4,300	\$275	\$40	4%						\$4,787
Hapag-Lloyd	2%	1%	9										
APL	1%	4%	15	\$4,000	\$275								\$4,275
K Line	0%	0%	13	\$2,600	\$240	\$40	5%						\$3,010
Average Container Rate													\$3,833

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 18.0 \ 78.0

Month\Year: 18.0 \ 178.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	33%	38%	13	\$4,250	\$275	\$40							\$4,565
Maersk-SeaLand	22%	33%	26	\$4,700	\$275	\$40							\$5,015
MOL	22%	10%	27	\$4,250	\$275	\$40							\$4,565
Evergreen	11%	5%	17 ³										
P&O Nedlloyd	11%	3%		\$3,500	\$275								\$3,775
Hyundai	0%	5%	25										
Average Container Rate													\$4,579

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 30.9 \ 214.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	52%	16%	17										
P&O Nedlloyd	29%	24%	18	\$3,500	\$275								\$3,775
Maersk-SeaLand	6%	24%	24	\$4,700	\$275	\$40							\$5,015
NYK Line	6%	7%	17										
MOL	6%	6%	28	\$4,250	\$275	\$40							\$4,565
OOCL	0%	16%	14										
Hyundai	0%	4%	27										
Average Container Rate													\$4,092

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 20.0 \ 126.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	40%	11%	19 ³										
Hyundai	30%	14%	24										
NYK Line	10%	30%	15										
OOCL	10%	10%	13										
P&O Nedlloyd	10%	8%	16	\$3,500	\$275								\$3,775
Maersk-SeaLand	0%	18%	22	\$4,700	\$275	\$40	8%						\$5,391
Hanjin	0%	5%	17										
MOL	0%	3%	25	\$4,250	\$275	\$40							\$4,565
Average Container Rate													\$3,775

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 2004

Month\Year: 377.3 \ 2,101.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	14%	10%	10										
Norasia	12%	18%	22										
P&O Nedlloyd	11%	5%	12	\$2,800	\$275								\$3,075
Evergreen	11%	7%	15 ³										
NYK Line	10%	6%	11										
Maersk-SeaLand	9%	13%	19	\$4,300	\$275	\$40							\$4,615
Hanjin	7%	5%	11										
MOL	6%	9%	19	\$4,000	\$275	\$40							\$4,315
Yang Ming	5%	4%	15	\$4,400	\$275								\$4,675
Hyundai	4%	8%	15										
APL	3%	3%	17	\$4,000	\$275								\$4,275
COSCO	3%	7%	20	\$2,925	\$275								\$3,200
Maruba	3%	4%	20										
Hatsu Marine Ltd.	1%	0%	15 ³										
China Shipping	0%	3%	13 ⁵										
Average Container Rate													\$3,982

3 Transit time is based on departure from Tacoma, WA.

5 Transit time is based on departure from Los Angeles, CA.